

## SGA International SMID Cap Equity

Global stocks delivered negative returns in the third quarter, as the ongoing Ukraine conflict, rising inflation and interest rates, and expectations of an economic slowdown weighed on market sentiment. International small cap stocks as measured by the MSCI EAFE SMID Cap Net Index, returned -10.12%, but the International SMID Cap Equity strategy modestly outperformed the benchmark.

The SGA Alpha Model had modestly positive performance for the quarter among non-U.S. small cap developed equities. Within the Model, the Growth category was the largest contributor, rebounding after underperforming during the first half of the year. The Sentiment category also contributed, while the Valuation and Quality categories were roughly neutral. The positive contributions were partially offset by negative interaction between categories, as companies with exposure to both Valuation and Quality underperformed.

From a sector perspective, stock selection was strong in Consumer Discretionary, Real Estate, and Utilities, but was weaker in Information Technology. In Information Technology, consulting firm Computacenter declined due to decelerating earnings growth that missed expectations. Positive selection in Utilities was led by Japanese gas distributor Nippon Gas, whose regulated business has been resilient in a difficult economic environment. In Real Estate, top contributor, developer Daito Trust, benefitted from strong occupancy rates and organic growth. In Consumer Discretionary, Japanese e-commerce apparel platform Zozo continued to have growth visibility after integration with Yahoo Japan and success wooing global brands to its new platform.

In terms of country, stock selection primarily drove the outperformance. Stock selection was particularly strong in France, but partially offset by negative selection in Japan and Australia. In Japan, semiconductor maker Screen Holdings detracted from relative returns amid concerns of market share erosion. In Australia, office real estate investment trust Dexus underperformed amid rising rates and falling property valuations as the company issued disappointing fiscal year guidance. Positive selection in France included contributions from pharmaceutical firm Ipsen which revised guidance up as all key products exceeded sales expectations.

### Ten Calendar Years – Annual Composite Performance

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022 YTD
<b>International SMID Cap Equity (Gross) %</b>	20.55	34.20	0.48	11.71	2.51	38.33	-17.84	20.20	5.40	13.82	-33.35
<b>International SMID Cap Equity (Net)* %</b>	18.78	32.25	-1.01	10.06	0.98	36.52	-18.59	19.14	4.44	12.80	-33.76
<b>MSCI EAFE SMID Cap Index (Net) %</b>	18.96	26.48	-3.31	6.61	1.32	30.78	-16.95	24.37	11.34	8.76	-31.79
<b>SGA Relative (Gross) %</b>	1.59	7.72	3.80	5.09	1.18	7.54	-0.89	-4.17	-5.94	5.06	-1.56

\*Net of fees performance was calculated using the highest applicable annual management fee of 0.70% applied monthly effective July 1, 2022. Prior to July 1, 2022, composite net of fees performance was calculated by reducing the gross of fees return by the maximum annual management fee of 0.90% applied monthly. Prior to October 1, 2017, net of fees performance was calculated using the highest applicable annual management fee of 1.50% applied monthly; actual investment advisory fees incurred by clients may vary.

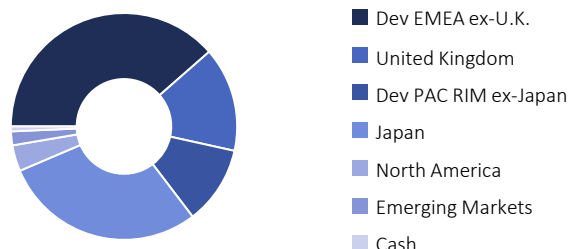
A limited performance period of ten calendar years is shown, the inception of the strategy was September 30, 2006.

PERFORMANCE STATISTICS	SGA INTL SMID EQUITY (Gross)	SGA INTL SMID EQUITY (Net)	PORTFOLIO CHARACTERISTICS	SGA INTL SMID EQUITY	MSCI EAFE SMID NET
Standard Deviation	18.67%	18.66%	Number of Stocks	183	2,787
Upside Market	102.29%	98.76%	Price/Earnings (1-Year Forecast)	8.4x	11.1x
Downside Market Capture	97.15%	99.20%	Price/Book	1.4x	1.2x
Information Ratio	0.39	-0.01	Weighted Average Market Cap	\$4.7B	\$5.7B
			Median Market Cap	\$3.0B	\$4.6B
			Estimated Annual Turnover	40-60%	--

Performance statistics are calculated since inception of the strategy September 30, 2006, through September 30, 2022 based on gross and net of fees returns, as specified. Please see additional information contained in the GIPS® Report, which is located at the end of this presentation. Portfolio characteristics are based on a representative account and calculated as of September 30, 2022.

SECTOR WEIGHTS*	SGA INTL SMID EQUITY (%)	MSCI EAFE SMID NET (%)
Communication Services	6.91	5.03
Consumer Discretionary	10.87	10.59
Consumer Staples	8.00	6.10
Energy	2.64	2.79
Financials	11.05	12.33
Health Care	7.56	7.01
Industrials	22.65	22.41
Information Technology	8.39	9.08
Materials	9.88	10.92
Real Estate	7.88	9.85
Utilities	3.44	3.89
Cash	0.70	0.00

TOP 10 HOLDINGS*	SGA INTL SMID EQUITY (%)	MSCI EAFE SMID NET (%)
GENMAB AS DKK1	1.63	0.46
INTERNET COMM STK	1.54	0.03
IPSEN SA EUR1	1.47	0.08
3I GROUP ORD	1.42	0.26
DAITO TRUST CONST NPV	1.37	0.13
FIBI BANK	1.31	0.05
COMPUTACENTER ORD	1.31	0.04
JERONIMO MARTINS	1.26	0.12
AURIZON HOLDINGS NPV	1.26	0.09
NN GROUP N.V. EURO.12	1.24	0.24
<b>Top 10 Holdings</b>	<b>13.81</b>	<b>1.50</b>

**REGIONAL DIVERSIFICATION**


REGION WEIGHTS*	SGA INTL SMID EQUITY (%)	MSCI EAFE SMID NET (%)
Dev EMEA ex-U.K.	38.56	40.73
United Kingdom	14.90	13.16
Dev PAC RIM ex-Japan	11.17	15.85
Japan	28.97	30.25
North America	3.73	0.00
Emerging Markets	1.98	0.00
Cash	0.70	0.00

*Fundamentally Inspired.  
Quantitatively Driven.*

Source: FactSet, Northern Trust, MSCI, SGA

\*Holdings, sector, country, and regional diversification represents the holdings, sectors, and country weights in the SGA International SMID Cap Equity representative account as of the date noted. These holdings, sectors, country, and regional weights are subject to change without notice. Individual account data may vary. This information is supplemental to the GIPS® Report.

The MSCI EAFE SMID Cap Index (Net) is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of small and mid cap securities in the developed markets excluding the U.S. and Canada. The MSCI EAFE SMID Cap Index (Net) returns include reinvestment of dividends and other earnings, and are not available for direct investment.

Investors should consider all factors, including investment objectives, fee charges, other expenses and risks carefully before investing in this product. A foreign investment offers diversifying characteristics, but also involves greater risks than investing in securities of U.S. issuers, including currency, political and stock specific risks. SGA products may have a negative return in a variety of markets whether rising or falling. The foreign security performance can be volatile and investors could lose a substantial amount of their investments. This material should not be reproduced or distributed to anyone else, but used solely by the recipient and their investment advisors. This material provides information on Strategic Global Advisors and their investment strategies and is not intended to be construed as an offer to sell or buy their products.

There is potential for shortfall in any investment process due to a variety of factors including, but not limited to, data and system imperfections, analyst judgment, and the complex nature of designing and implementing portfolio construction systems and other quantitative models. Such shortfalls in systematic or quantitative processes in particular pose broader risk because they may be more pervasive in nature. Furthermore, SGA's systems may not necessarily perform in a manner in which they have historically performed or were intended to perform. SGA recognizes that such shortfalls are inherent to both fundamental and systematic or quantitative processes, and believes that combining both approaches improves the opportunity to reduce these shortfalls. However, these efforts may not necessarily result in the identification of profitable investments or the management of risk.

**SGA PORTFOLIO MANAGEMENT TEAM**
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33 years of investment experience

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Senior Portfolio Manager  
15 years of investment experience

**SGA INTERNATIONAL SMID CAP EQUITY GIPS® REPORT**

YEAR END	TOTAL FIRM ASSETS (MILLIONS)	COMPOSITE ASSETS			ANNUAL PERFORMANCE RESULTS				3-YEAR ANNUALIZED EX-POST STANDARD DEVIATION**	
		USD (MILLIONS)	NO. OF ACCOUNTS	% OF WRAP ACCOUNTS	COMPOSITE GROSS*	COMPOSITE NET	MSCI EAFE SMID CAP INDEX (NET)	COMPOSITE DISPERSION	COMPOSITE GROSS	MSCI EAFE SMID CAP INDEX (NET)
2021	4,365	14	1	100%	13.82%	12.80%	8.76%	N/A	19.34%	18.79%
2020	5,045	12	1	100%	5.40%	4.44%	11.34%	N/A	20.10%	19.96%
2019	5,139	32	2	100%	20.20%	19.14%	24.37%	N/A	12.55%	11.81%
2018	3,944	28	2	100%	-17.84%	-18.59%	-16.95%	N/A	13.07%	12.57%
2017	4,085	34	2	100%	38.33%	36.52%	30.78%	N/A	12.16%	11.78%
2016	3,023	25	2	100%	2.51%	0.98%	1.32%	N/A	12.57%	12.27%
2015	2,548	24	2	100%	11.71%	10.06%	6.61%	N/A	11.56%	11.45%
2014	1,141	22	2	100%	0.48%	-1.01%	-3.31%	N/A	12.63%	13.06%
2013	715	22	2	100%	34.20%	32.25%	26.48%	N/A	14.81%	16.08%
2012	441	16	2	100%	20.55%	18.78%	18.96%	N/A	18.01%	19.80%
2011	313	14	2	100%	-5.38%	-6.80%	-14.91%	N/A	20.98%	23.02%
2010	153	14	2	100%	20.37%	18.60%	17.37%	N/A	28.15%	28.53%
2009	145	12	2	100%	37.97%	35.96%	39.24%	N/A	26.28%	25.77%
2008	128	13	4	96%	-48.56%	-49.37%	-45.62%	N/A	N/A	N/A
2007	109	26	4	96%	3.60%	2.06%	3.49%	N/A	N/A	N/A

N/A - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

\*Beginning January 1, 2017, pure gross returns are shown as supplemental information for bundled fee accounts and are stated gross of all fees and transaction costs.

\*\*The 3-year annualized ex-post standard deviation is not shown when there are not 36 monthly performance returns available

SGA International SMID Cap Equity Composite includes all discretionary, equity only accounts whose primary investment objective is growth, and secondarily yield, and are invested in international small and mid-cap securities. The minimum account size for this composite is \$100 thousand. Key material risks include foreign company, currency, political, and economic events unique to a country or region that may affect those markets and their issuers. Moreover, investing in small and mid-cap companies may be more vulnerable to adverse business or economic events than larger, more established companies. For comparison purposes, the composite is compared to the MSCI EAFE SMID Net Index, which includes mid and small-cap companies in developed markets, excluding the U.S. and Canada. The International SMID Cap Equity Composite was created and inceptioned on September 30, 2006. Prior to December 31, 2016, the International SMID Cap Equity Composite was known as the International Small-Mid Cap Core Equity Composite.

Strategic Global Advisors, LLC (SGA) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. SGA has been independently verified for the periods December 1, 2005 through December 31, 2021.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The International SMID Cap Equity Composite has had a performance examination for the periods October 1, 2006 through December 31, 2021. The verification and performance examination reports are available upon request.

SGA is an independently registered investment advisor. Registration does not imply any level of skill or training. A list of all composite and pooled fund investment strategies offered by the firm, with a description of each strategy, is available upon request. The type of portfolios in which each strategy is available (segregated account, limited distribution pooled fund, or broad distribution pooled fund) is indicated in the description of each strategy. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Withholding taxes may vary according to the investor's domicile. Composite returns represent investors domiciled primarily in the United States. The MSCI EAFE SMID Net Index uses withholding tax rates applicable to Luxembourg holding companies.

The U.S. dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Composite net of fees performance was calculated by reducing the gross of fees return by the maximum annual management fee of 0.70% applied monthly effective July 1, 2022. Prior to July 1, 2022, composite net of fees performance was calculated by reducing the gross of fees return by the maximum annual management fee of 0.90% applied monthly. Prior to October 1, 2017, composite net of fees performance was calculated by reducing the gross of fees return by the maximum annual management fee of 1.50% applied monthly. Bundled fee (or wrap fee) accounts are included in the composite, and those accounts pay a fee based on a percentage of assets under management, which besides brokerage commissions, this fee includes portfolio monitoring, consulting services, and in some cases, custodial services. From September 30, 2006 through December 31, 2016, gross and net returns have been reduced by the fees for these services. Beginning January 1, 2017, pure gross returns are shown as supplemental information for bundled fee accounts and are stated gross of all fees and transaction costs. Please note that maximum annual management fee for the respective period may differ from the actual investment advisory fees incurred by clients.

The annual composite dispersion presented is a gross of fees asset weighted standard deviation calculated for the accounts in the composite the entire year and is only presented for periods with more than five accounts in for the entire year. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.



Factsheet — September 30, 2022

## SGA International SMID Cap Equity

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From September 30, 2013 to March 31, 2014, composite policy included two scenarios that require the temporary removal of any portfolio due to a client initiated significant cash inflow or outflow: 1) When the cash inflow or outflow represents from over 5% to 10% of portfolio assets and it takes longer than five trading days to reduce cash levels to less than 5%, and 2) When the cash inflow or outflow represents more than 10% of portfolio assets. The temporary removal of such an account occurs at the beginning of the month in which the significant cash flow occurs, and the account re-enters the composite at the beginning of the month after the cash level in the portfolio is reduced to less than 5%. Beginning July 1, 2019, the composite policy requires the temporary removal of any portfolio due to a client-initiated significant cash inflow or outflow, excluding securities received or delivered in kind when the cash inflow or outflow represented 10% or greater of the portfolio assets. Additional information regarding the treatment of significant cash flows is available upon request.

Past performance is not indicative of future results.

Maximum annual management fee is 0.70%; actual investment advisory fees incurred by clients may vary.

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